# **ABOUT YOUR ADVISER**

# **Andrew Thomas | AR No.456666**

## One Harbour Advisory - New Lambton Pty Ltd T/A One Harbour Advisory | CAR No.1304338

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Phone (02) 4950 9000

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Website oneharbour.com.au

#### **Authorisations**

I am an authorised representative of Alliance Wealth Pty Ltd. I am authorised in the following financial services and products:

- Superannuation
- Pensions & Annuities
- · Self Managed Superannuation Funds
- · Retirement Savings Accounts
- · Cash & Term Deposits
- · Managed Investments
- · Investment Bonds
- · Exchange Traded Products
- Government Debentures
- · Listed Securities (shares & other products)
- Margin Lending
- Life Insurance
- · Total & Permanent Disability Insurance
- Trauma Insurance
- Income Protection Insurance
- Gearing
- Centrelink / Veterans' Affairs Assistance
- Business Insurance
- Insurance Claims Assistance
- Budgeting and Cashflow Management
- · Debt Management

### Remuneration

I am remunerated by:

Salary plus bonus and profit share

The following tables summarise the types of fees or commissions and indicative amounts that are applicable to the services that we provide. Before providing you with advice or services, I will agree with you the fees that apply. All amounts are inclusive of Goods and Services Tax (GST).

Remuneration	<b>Up To</b>
SoA Preparation Fee	\$22,000
Implementation Fee	\$7,500
Hourly Rate	\$880

Remuneration	Initial	Per Annum
Adviser Service Fee	\$1,250 to \$55,000	\$1,250 to \$55,000
Adviser Service Fee (asset based)*	0.55% to 2.2%	0.55% to 2.2%
Insurance Commission*	0% to 66%^	0% to 33%

<sup>\*</sup> Based on a % of funds invested or insurance premiums

For example, a 1% Adviser Service Fee based on a \$200,000 investment would equal a \$2,000 fee payable.

#### **Benefits, Interests and Associations**

The Business, associated entities or I have arrangements with the following parties.

Shareholdings 100% via Etcast Family Trust

Where arrangements include payments or benefits these will be disclosed to you in writing at the time of providing advice.

<sup>^</sup> Applicable from 1 January 2020 to new policies. If the policy was issued before 1 January 2020, commission of up to 130% will apply to additional cover.